

Case Study



Location:

Atlanta, GA

Clients:

50 person / 20M Revenue - OEM - Industrial Equipment

2025

The Problem

Client was experiencing high turnover, had inexperienced leadership and needed highly technical talent to grow their engineering & design capabilities while addressing supply chain and manufacturing inefficiencies. They needed key leadership roles filled, new SME's in engineering, and then production level staffing support.

OUR APPROACH -THE GSD RECRUITING SYSTEM

1. DEEP DISCOVERY
2. CANDIDATE FIT SCORING
3. SPEED WITHOUT COMPROMISE

THE RESULTS

- Filled a CFO, Plant Manager and Director of Engineering role + 2 Design Engineer roles.
- Staffed up assembly and fabrication, with successful conversions to direct hire employees.
- The Effective Syndicate's Consulting Division was engaged to optimize warehouse layout, inventory controls, supply chain and manufacturing process and workflows.

“

I had a fantastic experience working with John at TES Recruiting. From start to finish, John demonstrated impressive speed and attention to detail. Each candidate he presented matched our requirements perfectly on paper, and I particularly appreciated the thorough write-ups he provided after his conversations with each candidate. His meticulous approach and clear communication made the hiring process smooth and efficient. I highly recommend John and TES Recruiting for anyone in need of top-notch recruitment services.

”

1/2

We cut fill time in half.

5%

Less than 5% of our offers are rejected.

92%

92% of our placements are still thriving a year later.

Want results like this?

book a 15 minutes discovery call now.

johnr@tes.run

www.tes.run

